KEVIN R. GEE

Technical Architect, Solution Architect, Technical Sales Director, Master Consultant, Account Executive https://linkedin.com/in/kevingee kevin@kevingee.org +1 469-777-827 5

SUMMARY

- Proven expert in Power Systems, AIX/Linux, Cloud, Storage, HA/DR, Backup/Recovery, and related tech
- Enterprise Infrastructure Architecture, Planning, Engineering, Administration, and Sales
- Experienced in Managed Services, Outsourcing, Offshoring Strategy, Delivery, and Sales
- History of solution design with a focus on optimization, and cost effectiveness
 - o Power Systems and software sales, deployment, upgrades, migrations, and refreshes
 - Disaster Recovery strategy, implementation, and exercise
 - High Availability/Clustering
 - Data Center migration
 - Storage hardware, software, and virtualization
 - Platform migration and transformation
 - Enterprise Backup and Recovery
 - Virtualization
- Successful pre-sales engineering in services, software, and hardware
 - Technical sales and marketing
 - Scoping and pricing of consulting services engagements
 - Sales enablement for sales partners
 - Speaker at technical conferences, roadshows, and demos
 - Customer education
 - Collaborate with engineering and offering management on product roadmap
 - Develop sales collateral and digital content
 - Devise product sales incentive programs
- Experience creating new IT services in the areas of:
 - o Hardware/Software/Virtualization implementation, customization, migration, assessment
 - o Disaster Recovery/Clustering design and implementation
 - o Remote managed services (AIX, RHEL, PowerHA, Spectrum Protect/TSM, Commvault)
 - Software License assessment and remediation
 - Storage migration
- History of learning new technologies quickly
- Proven leader; organize and lead multiple groups and projects simultaneously
- Conversant in Spanish
- Proven research abilities in IT industry and academia
- Have worked with solutions from IBM, EMC, Red Hat, Veritas, SUSE, and others
- Recognized as an IBM Champion in 2019, 2020, 2021, 2022 (solutions advocacy)

TECHNICAL EXPERIENCE

Platforms/OS:
IBM Power Systems, IBM Z, IBM LinuxONE III, AWS, IBM Cloud, Skytap, AIX, RHEL, SLES

Server Clustering: IBM PowerHA for AIX and Linux, Veritas InfoScale, SUSE-HA

• Disaster Recovery: IBM VM Recovery Manager, Veritas VRP

Storage: IBM FlashSystem, IBM Spectrum Virtualize/Accelerate, IBM Spectrum Scale,

IBM Elastic Storage Server (ESS), HDLM, TimeFinder, Falcconstor

• Backup/Recovery: IBM Spectrum Protect (TSM), IBM Spectrum Archive, CommVault client

Security: IBM PowerSC, QRadar

• HPC: IBM Bayesian Optimization Accelerator

Various certifications in Systems, Storage, AIX, Cloud, Security, Clustering and DR from 1997-2022

PROFESSIONAL EXPERIENCE / ROLES (2002-2022)

WORLD WIDE TECHNOLOGY 2022-present

Technical Solution Architect – Compute Infrastructure IBM Champion for Power Systems (4x, 2019-present)

GEEK TEKHNOLOGY 2011-present

Owner and Principal Consultant (freelance)

CAPGEMINI ENGINEERING 2018-2022 (hired at Aricent, acquired by Altran and Capgemini)

Technical Client Executive

Engineering Services Solution Architect

Sales Consultant for IBM Power Systems HA/DR Software

Tech Sales SME for IBM BOA and Sterling Commerce

Solution Architect Consultant for IBM partners

IBM Champion for Power Systems (4x, 2019-present)

FORSYTHE TECHNOLOGY 2011-2018 (acquired by Sirius, now part of CDW)

Master Consultant/Principal Engineer II2016-2018Lead Managed Services Engineer2011-2018National Solutions Architect2011-2018Project Manager2011-2018Senior Consultant2011-2016

AFFILIATED COMPUTER SERVICES 2002-2011 (acquired by Xerox, now part of Atos)

Infrastructure Mgmt Principal/Consultant 2005-2011 Systems Architect 2002-2011 Senior Backup/Recovery Administrator 2002-2011 Client Relationship Lead 2002-2011 Team Lead 2002-2011 Interim Team Manager 2005-2006 Senior Storage Administrator 2002-2006 Infrastructure Management Senior Specialist 2002-2005 Senior Systems Administrator 2002-2005

EDUCATION

DOCTOR OF PHILOSOPHY Computer Science THE UNIVERSITY OF TEXAS AT ARLINGTON

(Incomplete, ABD) Machine Learning, Natural Language Processing

MASTER OF SCIENCE Computer Science THE UNIVERSITY OF TEXAS AT ARLINGTON

Machine Learning, Natural Language Processing, Database Theory

BACHELOR OF SCIENCE Computer Science BRIGHAM YOUNG UNIVERSITY

BACHELOR OF ARTS Spanish BRIGHAM YOUNG UNIVERSITY

Spanish Linguistics, Latin American Literature and Culture

Minor: Religious Studies